



# Corporate Finance

Life changing decisions  
need clear, concise and  
expert advice and support

# Finance support from a specialist team



Whether you are considering buying a business, selling a business, succession planning, raising finance or any other major business decision, ensuring you have the right corporate finance partner on your side is critical.

You have made the decision that things need to change and that in itself can be a daunting prospect. The last thing you need is to be left to deal with how to implement that change on your own or with limited support.

Forrester Boyd Corporate Finance specialise in guiding owner managed and private businesses through a wide range of corporate finance transactions. With 85 years of experience, you can trust that you are in safe and experienced hands.

# Understanding your objectives

A key to ensuring you get your desired outcome is understanding your objectives.

## Some questions we regularly get asked are:

- + How do we go about selling our business?
- + Do we sell shares or the trade and assets?
- + What is my business worth?
- + Can you help me through the entire process from start to finish?

## What are your objectives?

- + *“I want to increase my market share”*
- + *“I would like to diversify”*
- + *“I want to reach further afield”*
- + *“I want to benefit from synergies in resources and costs”*



“ Forrester Boyd have been instrumental in helping me grow my business. The team are very professional, giving sharp, sound, solid advice whilst maintaining a friendly uncomplicated approach.

# Business Lifecycle

All businesses go through various lifecycle stages. Whatever stage your business is at, our skilled advisers are here to help and support you along the way. Those lifecycle stages may include:



**Business mergers and acquisitions**



**Business disposals and exit planning**



**Management buy-outs**



**Raising finance**



**Valuations**



**Strategic advice**



**Financial  
due diligence**



**Debt raising  
and refinancing**



**Corporate  
restructuring**



**Management  
buy-ins**



**Create, preserve or  
extract shareholder value**



**Financial modelling**


# End-to-end support

Whether you want full ‘hands-on’ support and advice, or a light touch, we will give you the assurance and confidence that not only your transaction but your business is being handled by an expert team.

We have the specialists in place to not only deal with the transaction itself but also the wider financial impacts.

With a major decision around corporate finance comes an emotional attachment. Most businesses that we work with are owner managed SME’s so we understand the emotion involved. **With us – it’s personal.**

Whatever stage your business is at and whatever the support that you think you might need, talk to us to find out how we can help.



“ I am planning to retire and need to look at selling my business to someone who will look after it

“ **Your diligence and attention to detail ensured that the business was effectively marketed, resulting in significant interest. Enquiries from potential purchasers were dealt with quickly and efficiently, taking much of the hassle away from us, so that we could concentrate on running the business. The net result was a smooth sale, according to schedule, and a price in excess of our initial expectations. Thank you for a job well done.**

Paul Brown, Shareholder & Director  
Hammond & Brown Ltd



“ **I engaged Forrester Boyd Corporate Finance to sell my company and they took me through the detailed sales process supporting me every step of the way. They successfully marketed the company to a wide range of potential buyers and following extensive negotiations over the price and the structure we received an excellent offer. Forrester Boyd Corporate Finance assisted us throughout the extensive due diligence process that followed and also advised me personally on my tax position.**

Elaine Kitson  
Locate Supplies





# Need to know more?

Forrester Boyd was formed in 1935 by the merger of two North Lincolnshire partnerships.

Since then, the practice has established itself as one of the region's largest, most reputable firms, offering independent Chartered Accountancy, Corporate Finance and \*Wealth Management services.

With over 160 partners and staff across six offices in Grimsby, Louth, Scunthorpe, Beverley, Skegness and Hull, we are proud to have retained our culture, identity and independence.

Our extensive level of expertise ensures that we can deliver and support you, your family and your business - for life.

\*Wealth Management services are delivered by FB Wealth Management Limited, authorised and regulated by the Financial Conduct Authority.



# A cuppa and conversation – what's not to like?

Let's talk....whatever your future plans are for your business we are happy to listen and offer you a fresh perspective and some expert advice and let's face it, business is all about making new contacts and learning from others.

**Contact us today** for a no obligation conversation.  
What have you got to lose?

**[corporatefinance@forrester-boyd.co.uk](mailto:corporatefinance@forrester-boyd.co.uk)**





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